



Coach for Impact: Grow Your People

Workshop Overview

This modularized program can take the form of a full-day facilitated session, a 3-hour custom group training, or a module-by-module program. The program is designed to help leaders establish a coaching mindset that focuses on developing employees and the thinking skills of their employees, in the context of a coaching conversation. The coaching skills we will focus on building in the course are:

- Communicate with Candor and Care
- Ask Curious Questions
- Practice Engaged Listening

An introduction to the neuroscience of leadership provides the research-driven proof of the effectiveness of a positive approach to coaching. Kim Scott's Radical Candor model will be incorporated.

Surround Strategy

To ensure the workshop has lasting impact on job performance, we have designed our signature surround strategy as follows:

Pre-work

- A 20-question self-assessment of the current coaching mindset
- Harvard Business Review article "[The Neuroscience of Positive Conversations](#)"

In Class

- The workshop is very interactive, with practice activities for each section and skill. Personal Aha Moment and Commitment cards will be used throughout the workshop, and a final Commitment to Action Plan will be created at the end of class.

Post Workshop

- **Participants:** Each participant will have made action commitments to identify at least one behavior he or she will attempt to improve. Each participant will be encouraged to meet with his or her direct manager and share the Commitment to Action Plan.

Meet our Team and Schedule a Workshop

Click [here](#) to read bios of our team members!

Click [here](#) to contact us for more information or to schedule a customized workshop.